

Gabriel Vianna Schlatter  
Curriculum Vitae



## GABRIEL VIANNA SCHLATTER

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Brazilian  
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### PERSONAL PRESENTATION

Doctorate in Computers in Education by *Universidade Federal do Rio Grande do Sul* (2016), Master's in Electronic Engineering by *Universidade Estadual de Campinas* (1994) and Electric Engineer by *Universidade Federal do Rio Grande do Sul* (1990). Master's in Business Administration, major in Process Management, by *Escola Superior de Propaganda e Marketing-Sul*, Specialization in Group Dynamics by *Sociedade Brasileira de Dinâmica de Grupos*, Specialization in Computers in Education by *Pontifícia Universidade Católica do Rio Grande do Sul* and Executive Coach by Academy of Executive Coaching.

Executive and New Business Coach at ANTEVER and Professor at *Escola Superior de Propaganda e Marketing*. Examiner for *Prêmio Nacional da Qualidade* (National Quality Award) in many editions. Experience in management and business administration. Professional and research interests are in coaching, entrepreneurism, processes management, management competencies, business simulations and virtual learning environments.

### FORMAL EDUCATION

- UFRGS** Doctorate in Computers in Educations by *Universidade Federal do Rio Grande do Sul* (2016)  
Thesis: "Pedagogical architecture for developing management competencies using business simulations"
- AoEC** Executive Coaching Diploma by Academy of Executive Coaching (2015)
- PUCRS** Specialization in Computers in Education by *Pontifícia Universidade Católica do Rio Grande do Sul* (2009)  
Monograph: "Learning evaluation in business simulations"
- SBDG** Specialization in Group Dynamics by *Sociedade Brasileira de Dinâmica de Grupos* (2002)
- ESPM** MBA in Process Management by *Escola Superior de Propaganda e Marketing-Sul* (1999)
- UNICAMP** Master's in Electronic and Communication Engineering by *Universidade Estadual de Campinas* (1994)  
Thesis: "Subcarrier multiplexing system for fiber optics technologies"
- UFRGS** Electric Engineer by *Universidade Federal do Rio Grande do Sul* (1990)

### COMPLEMENTARY EDUCATION

- LASPAU** Short term course in Active Teaching Methodologies by LASPAU Academic and Professional Programs for the Americas (2014)
- LaVerne** Executive Management Continuing Education Program by University of La Verne (2013)

## **TEACHING EXPERIENCE**

**ESPM** – *Escola Superior de Propaganda e Marketing* ([www.espm.br](http://www.espm.br)) – since 2002

*Graduate courses*

- Professor of Business Game and Business Simulation (currently teaching)
- Professor of Applied Quantitative Methods, Information Systems, Marketing Research, Leadership and Processes Management (previously)

*Undergraduate courses*

- Quantitative Area Department Coordinator
- Professor of Forecasting and Decision Models and Business Games (currently teaching)
- Advisor for graduation monographs
- Professor of Business Planning, Strategic Planning, Quantitative Methods and Multivariate Statistics (previously)

**LaVERNE** – University of LaVerne (CA) USA - 2014

- Continuing Education Program Assistant Professor – Business Management and Project Management Courses

**FAPCCA** – *Faculdade Porto Alegrense de Ciências Contábeis e Administração* – 2002/2003

*Undergraduate courses*

- Professor of Logic and Scientific Methods

**ULBRA** - Universidade Luterana do Brasil - 1993/1994 e 1998/1999

*Undergraduate courses*

- Analog Systems Department Coordinator
- Professor of Electricity, Electric Circuits and Electronic

**COLÉGIO SANTO INÁCIO** – *Círculo Operário Portoalegrense* - 1989/1990 e 1992/1993

*Technical School*

- School Technical Coordinator
- Professor of Electronic and Electricity

## **BUSINESS AND MANAGEMENT EXPERIENCE**

**ANTEVER** – Business and Executive Coaching ([www.antevercoaching.com.br](http://www.antevercoaching.com.br)) – since 2016

*Partner and CEO*

- Executive Coaching, New Business Coaching and Team Coaching

**CONVERGE** – Human and Professional Development Center – 2003/2010

*Partner and CEO*

- Consulting in Management, Teamwork and Strategic Planning
- Examiner for *Prêmio Nacional da Qualidade* (National Quality Award) of *Fundação Nacional da Qualidade (FNQ)*

**ONIZ** – Distribution and Logistics Company– 2002/2003

*Logistics Manager*

- Warehouse, transports and logistics management

*Operational Unit Manager*

- Logistics, transport, services and human resources manager

**SEBRAE/RS** - *Serviço de Apoio às Micro e Pequenas Empresas do RS* (Small Business Administration) - 1996/2001

*Market and New Products Manager*

- Market strategic planning and management
- New products development
- Customer relationship management

*Customer Services Manager*

- Customer consulting, training and supporting services management
- Customer information systems management

*Sector Development Manager*

- Analysis, planning and execution of sector development initiatives
- Coordinator of technical and managerial development for industry suppliers
- Financial and economic viability analysis of training and consulting projects

**PRODEL** - *Produtividade e Desenvolvimento Empresarial* (Business Productivity Consulting Company) - 1994/1996

*Project Manager*

- Quality and productivity projects management
- Management, quality and operations training
- Quality systems definition and improvement

**UFRGS** - *Laboratório de Eletrônica do Instituto de Física* (Electronic Lab at Physics Institute) 1993/1994

*Electronic Engineer*

- Project and development of electronic instruments
- Microcontroller appliances for control and measurement systems project and development

## **LANGUAGES**

- Portuguese: Mother language
- English: excellent reading and very good writing and conversation
- Spanish: good reading, writing and conversation
- French and German: notions

Complimentary information about scientific writings of Gabriel Schlatter, including thesis, papers and book chapters can be found at Lattes Curricula System at

<http://lattes.cnpq.br/7178547248265659>.

Gabriel Schlatter  
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